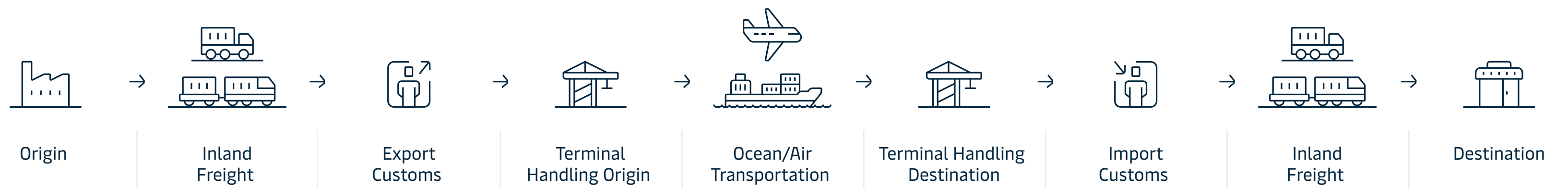


Incoterms®

Rules for all modes of transport



Ex Works (EXW)



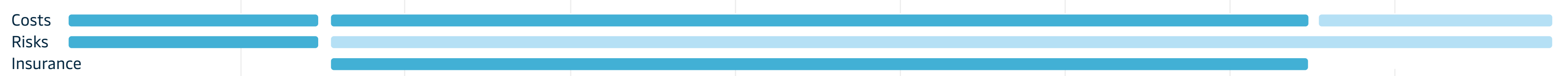
Free Carrier (FCA)



Carriage Paid To (CPT)



Carriage and Insurance Paid To (CIP)



Delivered at Place (DAP)



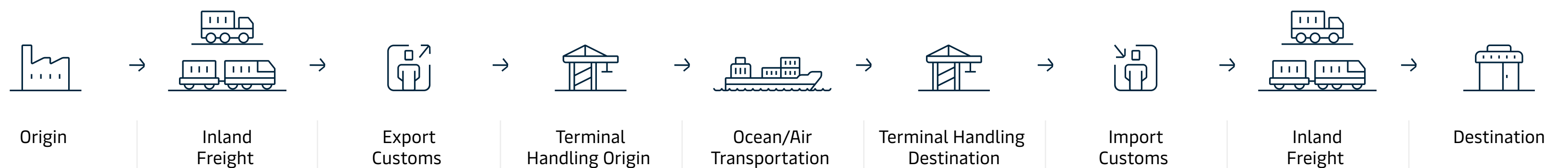
Delivered at Place Unloaded (DPU)



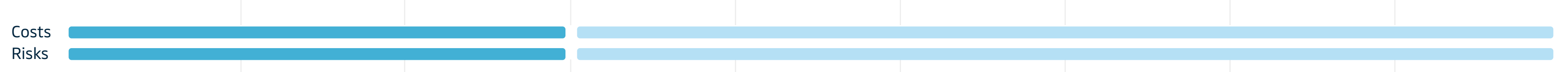
Deliver Duty Paid (DDP)



Rules for sea and inland waterway transport



Free Alongside Ship (FAS)



Free on Board (FOB)



Cost and Freight (CFR)



Cost, Insurance and Freight (CIF)



Seller
 Buyer

Note: This illustration is prepared by Maersk for information only and must be read in conjunction with the description of each Incoterms®. Please visit <https://iccwbo.org/resources-for-business/incoterms-rules/> for more information.