



DEMURRAGE AND DETENTION: TAKE CONTROL AND OPTIMISE YOUR SUPPLY CHAIN

An overall transparent, consistent and easy shipping experience.



DEMURRAGE AND DETENTION: TAKE CONTROL AND OPTIMISE YOUR SUPPLY CHAIN

We at Maersk Line would like our customers to have a better customer experience. With this in mind, we have now defined the compensation basics of Demurrage, Detention, and Storage for you to easily understand.

The structure of the demurrage and detention tariffs and special deals has been simplified, enabling an improvement in the accuracy of the calculations and the invoices of the demurrage, detention and storage compensation.

At Maersk Line, we put value in our customers who are focused on growing a business. We only want you to have an overall transparent, consistent, and easy shipping experience.

SEPARATION OF STORAGE

To increase transparency in our charges, we will separate Storage from Demurrage.

This allows a clear distinction of the compensation applied for utilising the port, terminal or depot facilities (*Storage*), and the compensation incurred for utilisation of equipment beyond the agreed free time days inside terminals or depots (*Demurrage*).

Storage means compensation for utilising the port, terminal or depot or inland container yard facilities.



EXPORTS

Storage in terminal or port will start when the full container gates in and ends when it is loaded on board the vessel

Storage at inland depots or inland container yard facilities starts when the full container gates in and ends when it gates out



IMPORTS

Storage in terminal or port starts when the container is discharged from the vessel and ends when it gates out

Storage at inland depots or inland container yard facilities starts when the full container gates in and ends when it gates out

Remark: In Malaysia storage is not applicable and to be settled by customers directly with terminals.

EXPORT

COMBINED DEMURRAGE & DETENTION

Our setup in **Malaysia** will be **Combined Demurrage & Detention**.

This means you will have one combined free time period and compensation for utilisation of equipment inside and outside of terminals or depots, referred to as Combined Demurrage & Detention.



Empty Container
is picked up



Full container is moved
inside terminal or depot



Full container is loaded
on board vessel

FREE
TIME

Combined Demurrage & Detention

You will see these charges specified on your invoices during 2017 as Combined Demurrage & Detention Export.

Effective **1st January 2017** our tariff charges maintain as Progressive calculation :

Days (MYR)	20' DRY	40' / 40'hc	45' DRY	20' REEF / Special	40' HREEF/ Special	IMO
Day 1-8	0	0	0	0	0	Same as DRY
Day 9-10	42	85	127	159	318	
Day 11 onwards	85	127	212	212	371	

Please refer to our country specific page on www.maerskline.com for the updated tariff:
<http://www.maerskline.com/da-dk/countries/my/world%20factbook/general/demurrage-detention>

IMPORT

COMBINED DEMURRAGE & DETENTION

Our setup in **Malaysia** will be **Combined Demurrage & Detention**.

This means you will have one combined free time period and compensation for utilisation of equipment inside and outside of terminals or depots, referred to as Combined Demurrage & Detention.



Full container is discharged from vessel



Full container is moved outside terminal or depot



Empty container is returned

FREE
TIME

Combined Demurrage & Detention

You will see these charges specified on your invoices during 2017 as Combined Demurrage & Detention Import.

Effective **1st January 2017** our tariff charges maintain as Progressive calculation :

Days (MYR)	20' DRY	40' / 40'hc	45' DRY	IMO	20' REEF/ Special	40' HREEF / Special
Day 1-4					0	0
Day 5 onwards					223	413
Day 1-7	0	0	0	Same as DRY		
Day 8-10	69	117	117			
Day 11-14	90	138	138			
Day 15-20	106	170	170			
Day 21 onwards	133	212	212			

Please refer to our country specific page on www.maerskline.com for the updated tariff:
<http://www.maerskline.com/da-dk/countries/my/world%20factbook/general/demurrage-detention>

CHANGE IN TRIGGER EVENTS AND CALCULATION PARAMETERS

Our calculation methods for Demurrage and Detention have been improved as well. These calculations will be based on change in trigger events that start and stop Demurrage and Detention and parameters that will affect applicable charges within this period.

In short, every time you ship with us in any part of the world, we will apply the same set of calculation methods to the outcome of your Demurrage and Detention calculation.

These changes are made for the benefit of our customers as we are committed to produce accurate invoices.

In Malaysia this means we will introduce *continued trigger LOAD* in replacement of *discontinued trigger VESSEL ETA*.

In overview, you will see these changes introduced:

CURRENT	MOVING FORWARD	WHAT DOES THIS MEAN?
ETA (Estimated Time of Arrival) trigger to stop export DnD Calculation	LOAD ends export Combined Demurrage and Detention	Free time calculation will end when the container is LOADED on board vessel. Malaysia then decided to provide +1 additional free day to customers and export standard free day changed to 8 days from 7 days provided in 2016.

TRANSPARENCY AND CONSISTENCY IN SHIPPING

We champion transparency and consistency for all your business transactions with us. Price Calculation Date or commonly known as PCD is the date from when Maersk Line determines the applicable tariff, contract rate, surcharge, or Demurrage and Detention charge applied to any given shipment.

To date, we have now aligned the Price Calculation Date (PCD) for Demurrage and Detention with the Price Calculation Date (PCD) for ocean freight.

PCD will depend on the specific service that our customers have availed. Here's how to distinguish them:

- PCD for non-FMC shipments – The date when the carrying vessel is scheduled to depart from the Port of Loading.
- PCD for FMC regulated trades – The date when Maersk Line takes possession of the last container listed on the transport document. This affects the Demurrage and Detention special free time. You will need to negotiate and mutually agree on the specifics before or on the Price Calculation Date.

How do you benefit from the Price Calculation Date?

- You get to have one (1) time negotiation for Demurrage and Detention and ocean freight.
- You can review your upcoming shipments free time via Import delivery orders with ease since these are readily available online.
- You are assured of overall transparent, consistent, and easy shipping experience.

YOUR IMPORT INVOICE AT A GLANCE

To help you understand the Import invoice better, we have improved the layout and simplified it. One change is that we are adopting **Invoice** as a simple heading for the document instead of **Demurrage Invoice** or **Detention Invoice**. Applicable new standard products will also reflect as charge items, giving you transparency to details of charges. Another improvement we have done for Non-FMC shipments is to reflect Deal Number on the Import invoice, thus enabling easy tracking of which deal was applied to derive charges.

Please note that free time start date and end date will appear only if free time is applicable and quantity is greater than zero.

Description	Container	Type	Start	End	Qty	UoM	ROE	Total(EUR)
Freetime			30.Aug.2016	30.Aug.2016	0	DAY		
Demurrage Fee	MCRU2051952	20 REEF	30.Aug.2016	12.Sep.2016	14	DAY	1,00000	434,00
Activity Location: GRPIRTM 14 DAY(s) / 31.00 EUR per DAY								
Description	Container	Type	Start	End	Qty	UoM	ROE	Total(USD)
Freetime					0	DAY		

- Dates clearly listed
- Date field blank if zero free days

All Demurrage and Detention invoices

Invoice 5034402440

Description	Container	Type	Start	End	Qty	UoM	ROE	Total(USD)
IMPORT STORAGE			16.Sep.2016	21.Sep.2016	5	DAY		42,00
Demurrage								42,00
Demurrage amount VET (100%)								42,00
Amount Due								42,00

IMPORT DEMURRAGE

- Invoice header no longer includes the product name
- Product listed in Description Field

Non FMC Demurrage and Detention invoice

Invoice 5034402440

Description	Container	Type	Start	End	Qty	UoM	ROE	Total(USD)
IMPORT STORAGE			16.Sep.2016	21.Sep.2016	5	DAY		42,00
Demurrage								42,00
Demurrage amount VET (100%)								42,00
Amount Due								42,00

Deal Number: D-366
Service Contract:

- Service Contract Number listed
- Deal Number Listed

FMC Demurrage and Detention invoice

Invoice 5034402454

Description	Container	Type	Start	End	Qty	UoM	ROE	Total(USD)
IMPORT STORAGE			24.Sep.2016	24.Sep.2016	1	DAY		80,00
Demurrage								80,00
Demurrage amount VET (100%)								80,00
Amount Due								80,00

Service Contract: 3343574

- Service Contract Listed
- No Deal Number listed

Change of naming conventions

In a move to globally align the naming of our charges, we will introduce Combined Demurrage and Detention in Malaysia. You may experience receiving different invoice layouts and different names due to updating systems. This is only temporary.