

30 November 2016

Indonesia: Demurrage and Detention Tariff 2017

Dear Customer,

In an effort to offer our customers an overall transparent, consistent and easy shipping experience, Maersk Line will be redefining our global compensation basics of Demurrage, Detention and Storage with effect from **1 January 2017**.

We will be introducing the following changes to our Indonesia surcharge structure and calculation methods in order to align with the new global practices. We have taken steps to minimize any customer felt impact and wish to emphasize that the new structure does not represent any significant change to the way you currently do business with Maersk Line in Indonesia.

Definition:

Demurrage means compensation incurred by customer for utilising equipment beyond the given free time inside the terminal.

Detention means compensation incurred by customer for utilising equipment beyond the given free time <u>outside</u> the terminal.

Separation of Storage

We will separate Storage from Demurrage. This allows a clear distinction of the compensation applied for utilising the port, terminal or depot facilities (*Storage*), and the compensation incurred for utilisation of equipment beyond the agreed free time days inside terminals or depots (*Demurrage*).

Storage means compensation for utilising the port, terminal or depot or inland container yard facilities. For Indonesia export and import shipments, the compensation for Storage related to use of Terminal or Depot facilities will continue to be settled directly by customers to terminal.

Export tariff charges effective 1 January 2017

Our setup in Indonesia will be Demurrage and Detention.

This means you will have separate free time and compensation for utilisation of equipment inside (Demurrage) and outside (Detention) of terminals or depots while storage is not applicable and still be collected by terminal directly.

The Demurrage Export will be calculated based on the actual "Load" date of the container.



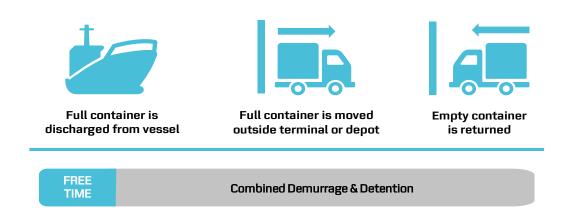
Export Detention Tariff

Days (USD)	20' DRY	40'/ 40'HC	45′ DRY	IMO	20' REEF/ Special	40' REEF/ Special	40'HREEF
Day 1-3					0	0	0
Day 4-8					40	60	60
Day 9 onwards					80	120	120
Day 1-5	0	0	0				
Day 6-10	20	30	30	Same as			
Day 11 onwards	40	60	60	DRY			

Import tariff charges effective 1 January 2017

Customers will be offered Combined Demurrage & Detention.

This means you will have one combined free time period and compensation for utilisation of equipment inside and outside of terminals or depots, referred to as Combined Demurrage & Detention, **from vessel discharge to gate in empty.** Storage is not applicable and still be collected by terminal directly.



Import Detention Tariff:

Days (USD)	20' DRY	40' / 40'HC	45' DRY	IMO	20' REEF/ Special	40' REEF/ Special	40'HREEF
Day 1-5					0	0	0
Day 6-10					50	70	70
Day 11 onwards					90	130	130
Day 1-7	0	0	0				
Day 8-12	30	40	40	Same as			
Day 13-17	50	70	70	DRY			
Day 18 onwards	70	90	90				

To learn further about the details, please download our collateral here.

We thank you for your ongoing support.

If you have any further queries, please get in touch with your local Maersk Line representative or Maersk Line Customer Service. You will find contact details of our local offices on **www.maerskline.com**.

With regards, Maersk Line